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LETTS CONSULT September 2026 Newsletter

1 message

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A Season of Momentum

August was a busy month, and we're gearing up to welcome an even busier and exciting September at LETTS CONSULT!

This month, several of the programs and events we've been looking forward to officially get underway. Our fall **AspiHER** and **ReLaunch** programs begin soon, bringing together women at different stages of their careers for leadership development, professional growth, and meaningful connection.

We're also looking forward to our September Leadership Roundtable, **The Transition High Performers Struggle With**, facilitated by Mika Moser, as well as **Wine, Women & Wisdom**, an evening in Richmond focused on women, wealth, and financial decision-making.

Beyond our upcoming events, we're sharing our latest articles and insights, highlighting how LETTS CONSULT supports organizations through **Executive Recruitment**, and bringing you another **Did You Know?** feature.

There's a lot happening this September, and we're excited to have you be part of it.

— Gail Letts, LETTS CONSULT CEO

The Transition High Performers Struggle With

Strong organizations know how to identify high performers. The challenge is preparing them for what comes next.

Join us for our September Leadership Roundtable, facilitated by **Mika Moser, Founder & CEO of At C Level Consulting Group**, as we explore why the transition from exceptional individual contributor to influential leader is one of the most important—and often overlooked—stages of leadership development.

Together, we'll discuss why leadership growth often stalls between execution and influence, how to identify gaps in your leadership pipeline, and practical strategies to develop leaders who think strategically, inspire others, and create lasting organizational impact.

Whether you're leading a team, developing emerging leaders, or planning for succession, you'll leave with actionable insights you can immediately apply within your organization.

Date: Wednesday, September 16th
Time: 11:00 AM – 12:00 PM EST
Location: Virtual
Cost: Free

Learn more and register on our website.



Register Here



Learn More

Wine, Women & Wisdom

Women today control approximately one-third of all investable assets, and that figure is projected to increase to 40–45% over the next 10 to 15 years. As women's financial influence continues to grow, so does the opportunity to explore investment strategies beyond traditional stocks and bonds.

While alternative investments—including private equity, venture capital, private credit, hedge funds, angel investing, and real estate syndications—have historically been less familiar to many individual investors, they are becoming an increasingly important component of diversified portfolios. These investment opportunities were once largely accessible only to institutional investors and ultra-high-net-worth individuals but are becoming more widely available as the investment landscape evolves.

Join LETTS CONSULT CEO **Gail Letts**, **Jodie Strum**, Managing Director, Capital Markets & Investor Relations at Lingerfelt, and **Becky Hoover**, CFP, CPA, CDFA Director of Financial Planning for Waverly Advisors, for an engaging conversation about how women are investing today, building long-term wealth, and evaluating opportunities beyond the paycheck. The evening will provide an opportunity to learn, ask questions, exchange perspectives, and connect with other accomplished women in an intimate setting.

LETTS CONSULT is grateful to **Troutman Pepper Locke** and **Lingerfelt** for serving as the Dinner Sponsors for this event and for their partnership in bringing this conversation to our community.

The dinner will be held at Hondo's at Innsbrook and will feature an exceptional wine-paired dining experience, generously provided by **J. Gallo Winery**.

Date: September 30th, 2026
Time: 6-9pm EST
Location: Hondo’s at Innsbrook (4120 Cox Rd B, Glen Allen, VA 23060)

Learn more and register on our website.

Register Here


Wine, Women and Wisdom
September 30th, 2026
Hondos Steak House
Richmond, VA



ReLaunch
A Career Return Program for Women

Program Overview

Taking time away from the workforce does not diminish the value of your experience. It simply means your career has taken a different path.

ReLaunch is designed for women who are ready to return to work after a career interruption. Whether you've stepped away to care for family, relocate, navigate a personal transition, or pursue other priorities, this program will help you confidently re-enter today's job market with the tools, strategies, and support you need to succeed.

Through a series of interactive workshops, practical exercises, and personalized guidance, participants will strengthen their professional presence, refresh their job search materials, expand their networks, and prepare for every stage of the hiring process.

Structure:

Throughout the program, participants will learn how to:

- Rebuild confidence and identify transferable skills
- Understand today's hiring landscape
- Update their resume and LinkedIn profile
- Develop a compelling professional brand
- Network with purpose
- Create an effective job search strategy
- Prepare for interviews with confidence
- Negotiate compensation and evaluate opportunities

What You Will Gain

Enrollment is intentionally limited to a small cohort to encourage meaningful discussion, personalized feedback, and individual support.

Whether you are returning after one year or ten, ReLaunch will help you reconnect with your strengths, present your experience with confidence, and position yourself for your next professional opportunity

Session Dates & Times:

- Tuesdays, 11:00 AM – 12:30 PM ET
- Sept 8, 15, 22, and 29 - Oct 6, 13, 20 & 27

Location:

- Virtual

Fee:

- $775 if paid in full
- $875 if paid in 2 installments

Who Will Faciliate

The ReLaunch: A Career Return Program for Women will be faciliated by Gail Letts, CEO & Founder of **LETTS CONSULT** and Cheryl Williams, Hudgins, Advanced Certified Personal and Executive Coach Associates.

Learn More



Does Your C-Suite

Really Operate as a Team?

New research from Gartner finds that in many

companies, the C-suite team isn't acting like

one. Surveys show that just 31% of C-suite

executives consider the C-suite to be

their primary team.

Learn more



The Invisible Work Draining

Your Best Employees

Most leaders assess workload through hours,

deadlines, and output, but these measures

overlook the mental load employees carry: the

ongoing cognitive and emotional effort required to manage tasks, relationships, and coordination at work and at home.

Learn more



How AI is Redefining

Managerial Roles

Gen AI has already begun transforming work by speeding up and even automating tasks, but looking further up the org chart, how will it change the work of middle managers?

Learn more



The Retire Sooner Method: 5 Secrets of America's Happiest Retirees

After studying what may distinguish America's happiest retirees from their least satisfied peers, Wes Moss (host of the Retire Sooner podcast and CFP™ practitioner), has come to believe that treating retirement solely as a financial finish line may be a costly mistake.

Learn more

AspiHER

Leadership that supports your success without burnout.



Fall Cohort
September 10 – November 19

Only 6 Seats Available!

Leadership growth isn't about doing more. It's about leading with greater clarity, confidence, and intention.

AspiHER is a small-group leadership experience designed for women who are ready to continue advancing professionally without burning out or losing themselves in the process. Through guided discussion, practical tools, and meaningful peer connection, participants will strengthen their leadership presence, navigate challenges with confidence, and build sustainable habits for long-term success.

Facilitated by **Jaime Waterfield**, a **We Are the Women® certified feminine leadership coach and facilitator**, in partnership with **LETTS CONSULT**, AspiHER provides a supportive environment where participants can reflect, grow, and learn alongside a small cohort of peers.

The Fall 2026 cohort includes six interactive virtual sessions over three months, intentionally designed to build on one another and create lasting momentum. With a cohort of just four to six participants, every session offers opportunities for meaningful conversation, personalized insights, and practical application.

Whether you're stepping into greater leadership responsibilities, navigating a career transition, or simply looking for a more sustainable way to lead, AspiHER will equip you with the mindset, strategies, and support to thrive—professionally and personally.

Learn more and register on our website.

Register Here



We remember Dolly Parton — an extraordinary artist, businesswoman, philanthropist, and champion for women.

Throughout her life, Dolly broke barriers while remaining unmistakably herself. She built an extraordinary career on her own terms, gave a voice to working women, invested deeply in education and literacy, and used her success to create opportunities for others.

Her legacy is a powerful reminder that leadership comes in many forms. It is having the courage to forge your own path, staying true to who you are, and using your influence to lift others along the way.

At LETTS CONSULT, where supporting women in leadership and throughout their careers is an important part of our work, her example resonates deeply.

Join us in celebrating Dolly's remarkable life and the impact she leaves behind.

DID YOU KNOW?



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